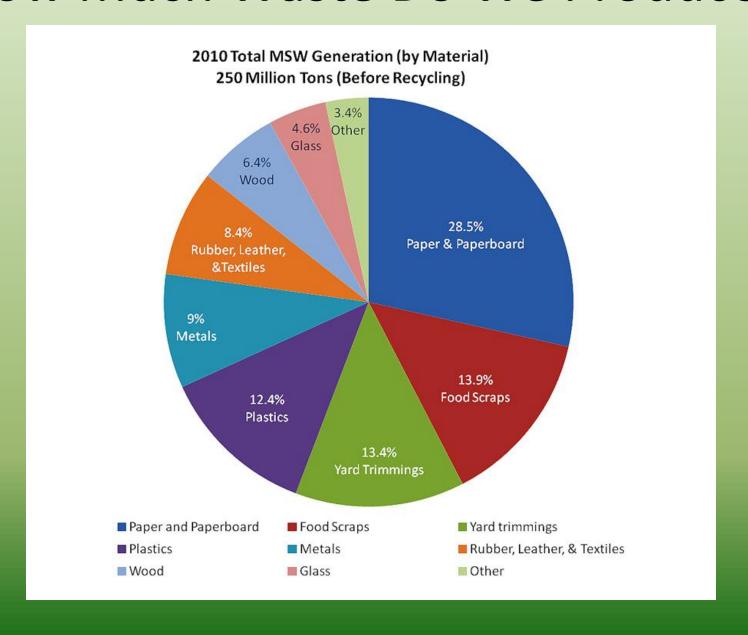
ORGANIC WASTE COLLECTION

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How Much Waste Do We Produce?



Organic Waste

- 56% of all MSW generated is organic waste (paper, yard trimmings, & food scraps)
- Paper makes up the largest share, 29% and has the highest recycling rate of 63%
- Yard trimmings are the smallest at 13% and a respectable 58% recycling rate
- Food scraps make up 14% of all MSW and have a recycling rate of...

Which Means...

 ...Food scraps account for the single largest (by weight) contributor to landfills.

Of the 34 million tons generated...

...33 million were buried or burned.

Why So Little Recovery

- Lack of Processing Infrastructure
 - Commercial Composting
 - Anaerobic Digestion
 - Livestock Feed
- Lack of Hauling Infrastructure
- Other Logistical Challenges (covered later)

What is Organic Waste?



And How Do You Haul It?

- Pick-up Truck/Flatbed with barrels
- Rear loader with roll carts and/or dumpsters
- Modified rendering truck/trailer
- Front loader
- Single haul



Why Haul It?

- Reduce traditional waste hauling and user fee expenses
 - Value proposition
- Reduce landfill methane emissions
- Use as compost
 - Improves soil health
 - Increases drought resistance
 - Reduces the need for supplemental water, fertilizers, and pesticides

Why Haul It?

- Increases sustainability options for customers
 - Zero Waste to Landfill
- Increased marketing opportunities for customers



Why Haul It?

- Extend life of landfill
- Health and Sanitation benefits
 - Reduce rodents, odors, and insects
 - Less handling = greater safety

Challenges

- Potentially Higher Costs
 - More labor intensive to handle premium service
 - Bag costs
 - Lack of route density
- Perception versus Reality
 - "Ick" factor
 - Current handling of food and organics
- Organic Waste Heavier than MSW

Challenges

- Limited Number of Potential Customers
 - Larger generators
 - Small generators
- Even Smaller Number of Early Adopters
 - No regulatory incentives
 - No municipal incentives
- Education
- Tradition

So, Why Do It? (Or Why I Did)

- It's Where Recycling Was 20 Years Ago
 - Move it to where recycling is now
- Timing
- The Right Thing to Do
- The Right Community to Do It
 - Farm to Table, Table to Farm

Questions?